

UNITED WAY OF GREATER NASHUA, INC.

FOR THE YEAR
ENDED SEPTEMBER 30, 2022

INDEPENDENT AUDITORS' REPORT
PURSUANT TO GOVERNMENT AUDITING
STANDARDS AND UNIFORM GUIDANCE



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REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING
AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT
OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH
GOVERNMENT AUDITING STANDARDS

INDEPENDENT AUDITORS' REPORT

To the Board of Directors of
United Way of Greater Nashua, Inc.:

We have audited, in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of the United Way of Greater Nashua, Inc., which comprise the statement of financial position as of September 30, 2022, and the related statements of activities, functional expenses, and cash flows for the year then ended, and the related notes to the financial statements, and have issued our report thereon dated March 29, 2023.

Report on Internal Control over Financial Reporting

In planning and performing our audit of the financial statements, we considered United Way of Greater Nashua, Inc.'s internal control over financial reporting (internal control) as a basis for designing procedures that are appropriate in the circumstances for the purpose of expressing our opinions on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of United Way of Greater Nashua, Inc.'s internal control. Accordingly, we do not express an opinion on the effectiveness of United Way of Greater Nashua, Inc.'s internal control.

A *deficiency in internal control* exists when the design or operation of a control does not allow management or employees in the normal course of performing their assigned functions, to prevent, or detect and correct misstatements on a timely basis. A *material weakness* is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis. A *significant deficiency* is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses or significant deficiencies may exist that were not identified.

Report on Compliance and Other Matters

As part of obtaining reasonable assurance about whether United Way of Greater Nashua, Inc.'s financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the financial statements. However, providing an opinion on compliance with those provisions was not an objective of our audit and, accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

Purpose of this Report

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the entity's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the entity's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

Keene, New Hampshire
March 29, 2023



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REPORT ON COMPLIANCE FOR EACH MAJOR FEDERAL PROGRAM;
REPORT ON INTERNAL CONTROL OVER COMPLIANCE;
AND REPORT ON SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS
REQUIRED BY THE UNIFORM GUIDANCE

INDEPENDENT AUDITORS' REPORT

To the Board of Directors of
United Way of Greater Nashua, Inc.:

Report on Compliance for Each Major Federal Program

Opinion on Each Major Federal Program

We have audited United Way of Greater Nashua, Inc.'s compliance with the types of compliance requirements identified as subject to audit in the OMB *Compliance Supplement* that could have a direct and material effect on each of United Way of Greater Nashua, Inc.'s major federal programs for the year ended September 30, 2022. United Way of Greater Nashua, Inc.'s major federal programs are identified in the summary of auditor's results section of the accompanying schedule of findings and questioned costs.

In our opinion, United Way of Greater Nashua, Inc. complied, in all material respects, with the compliance requirements referred to above that could have a direct and material effect on each of its major federal programs for the year ended September 30, 2022.

Basis for Opinion on Each Major Federal Program

We conducted our audit of compliance in accordance with auditing standards generally accepted in the United States of America (GAAS); the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States (*Government Auditing Standards*); and the audit requirements of Title 2 U.S. *Code of Federal Regulations* Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards* (Uniform Guidance). Our responsibilities under those standards and the Uniform Guidance are further described in the Auditor's Responsibilities for the Audit of Compliance section of our report.

We are required to be independent of United Way of Greater Nashua, Inc. and to meet our other ethical responsibilities, in accordance with relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion on compliance for each major federal program. Our audit does not provide a legal determination of United Way of Greater Nashua, Inc.'s compliance with the compliance requirements referred to above.

Responsibilities of Management for Compliance

Management is responsible for compliance with the requirements referred to above and for the design, implementation, and maintenance of effective internal control over compliance with the requirements of laws, statutes, regulations, rules and provisions of contracts or grant agreements applicable to United Way of Greater Nashua, Inc.'s federal programs.

Auditor's Responsibilities for the Audit of Compliance

Our objectives are to obtain reasonable assurance about whether material noncompliance with the compliance requirements referred to above occurred, whether due to fraud or error, and express an opinion on United Way of Greater Nashua, Inc.'s compliance based on our audit. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with GAAS, *Government Auditing Standards*, and the Uniform Guidance will always detect material noncompliance when it exists. The risk of not detecting material noncompliance resulting from fraud is higher than for that resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Noncompliance with the compliance requirements referred to above is considered material, if there is a substantial likelihood that, individually or in the aggregate, it would influence the judgment made by a reasonable user of the report on compliance about United Way of Greater Nashua, Inc.'s compliance with the requirements of each major federal program as a whole.

In performing an audit in accordance with GAAS, *Government Auditing Standards*, and the Uniform Guidance, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material noncompliance, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding United Way of Greater Nashua, Inc.'s compliance with the compliance requirements referred to above and performing such other procedures as we considered necessary in the circumstances.
- Obtain an understanding of United Way of Greater Nashua, Inc.'s internal control over compliance relevant to the audit in order to design audit procedures that are appropriate in the circumstances and to test and report on internal control over compliance in accordance with the Uniform Guidance, but not for the purpose of expressing an opinion on the effectiveness of United Way of Greater Nashua, Inc.'s internal control over compliance. Accordingly, no such opinion is expressed.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and any significant deficiencies and material weaknesses in internal control over compliance that we identified during the audit.

Report on Internal Control Over Compliance

A deficiency in internal control over compliance exists when the design or operation of a control over compliance does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, noncompliance with a type of

compliance requirement of a federal program on a timely basis. A *material weakness in internal control over compliance* is a deficiency, or a combination of deficiencies, in internal control over compliance, such that there is a reasonable possibility that material noncompliance with a type of compliance requirement of a federal program will not be prevented, or detected and corrected, on a timely basis. A *significant deficiency in internal control over compliance* is a deficiency, or a combination of deficiencies, in internal control over compliance with a type of compliance requirement of a federal program that is less severe than a material weakness in internal control over compliance, yet important enough to merit attention by those charged with governance.

Our consideration of internal control over compliance was for the limited purpose described in the Auditor's Responsibilities for the Audit of Compliance section above and was not designed to identify all deficiencies in internal control over compliance that might be material weaknesses or significant deficiencies in internal control over compliance. Given these limitations, during our audit we did not identify any deficiencies in internal control over compliance that we consider to be material weaknesses, as defined above. However, material weaknesses or significant deficiencies in internal control over compliance may exist that were not identified.

Our audit was not designed for the purpose of expressing an opinion on the effectiveness of internal control over compliance. Accordingly, no such opinion is expressed.

The purpose of this report on internal control over compliance is solely to describe the scope of our testing of internal control over compliance and the results of that testing based on the requirements of the Uniform Guidance. Accordingly, this report is not suitable for any other purpose.

Report on Schedule of Expenditures of Federal Awards Required by the Uniform Guidance

We have audited the financial statements of United Way of Greater Nashua, Inc. as of and for the year ended September 30, 2022, and have issued our report thereon dated March 29, 2023, which contained an unmodified opinion on those financial statements. Our audit was conducted for the purpose of forming an opinion on the financial statements as a whole. The accompanying Schedule of Expenditures of Federal Awards is presented for purposes of additional analysis as required by the Uniform Guidance and is not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the Schedule of Expenditure of Federal Awards is fairly stated in all material respects in relation to the financial statements as a whole.

Keene, New Hampshire
March 29, 2023

UNITED WAY OF GREATER NASHUA, INC.
SCHEDULE OF EXPENDITURE OF FEDERAL AWARDS
SEPTEMBER 30, 2022

Federal Agency

| <u>Cluster</u> | <u>Federal</u> | <u>Pass Through</u> | <u>Expenditures</u> | <u>Passed</u> |
|--|----------------|-----------------------------|---------------------|---------------------|
| <u>Pass Through Agency</u> | <u>AL</u> | <u>Identifying Number</u> | | <u>Through to</u> |
| <u>Program Title</u> | <u>Number</u> | <u>Identifying Number</u> | <u>Expenditures</u> | <u>Subrecipient</u> |
| <i>U.S. Department of Health and Human Services</i> | | | | |
| Passed Through the State of New Hampshire - | | | | |
| Department of Education | | | | |
| Preschool Development Grants | 93.434 | 75-1819-0-1-536- PDG B-5 | \$ 484,815 | \$ - |
| <i>U.S. Department of Health and Human Services</i> | | | | |
| Passed Through the State of New Hampshire - | | | | |
| Department of Health and Human Services | | | | |
| Drug-Free Communities Support Program Grants | 93.276 | 75-0959-0-1-550 | 103,654 | - |
| <i>U.S. Department of Health and Human Services</i> | | | | |
| Passed Through the State of New Hampshire - | | | | |
| Department of Health and Human Services | | | | |
| National and State Tobacco Control Program | 93.387 | 75-0943-0-1-551-N/A | <u>28,985</u> | <u>-</u> |
| Total U.S. Department of Health and Human Services | | | <u>617,454</u> | <u>-</u> |
| <i>U.S. Department of Education</i> | | | | |
| Passed Through the State of New Hampshire - | | | | |
| COVID -19 | | | | |
| Governor's Emergency Education Relief | | | | |
| Education Stabilization Fund | 84.425C | 18-0251-0-1-501 | 267,766 | - |
| <i>U.S. Corporation for National and Community Service</i> | | | | |
| AmeriCorps State and National | 94.006 | 95-2728-1-6-000 | 11,765 | - |
| <i>U.S. Department of Homeland Security</i> | | | | |
| Passed Through Federal Emergency Management | | | | |
| Agency | | | | |
| Emergency Food and Shelter National Board | | | | |
| Program | 97.024 | 70-0707-0-1-605 | <u>1,387</u> | <u>-</u> |
| Total Federal Expenditures | | | \$ <u>898,372</u> | \$ <u>-</u> |

UNITED WAY OF GREATER NASHUA, INC.
NOTES TO THE SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS
SEPTEMBER 30, 2022

1. Basis of presentation:

The accompanying Schedule of Expenditures of Federal Awards (the Schedule) includes the federal award activity of United Way of Greater Nashua, Inc. (the Organization) under programs of the federal government for the year ended September 30, 2022. The information in the Schedule is presented in accordance with the requirements of Title 2 U.S. *Code of Federal Regulations Part 200, Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards* (Uniform Guidance). Because the Schedule presents only a selected portion of the operations of the Organization, it is not intended to and does not present the financial position, changes in net assets, or cash flows of the Organization.

2. Summary of significant accounting policies:

Expenditures reported on the Schedule are reported on the accrual basis of accounting. Such expenditures are recognized following the cost principles contained in Title 2 U.S. *Code of Federal Regulations Part 200, Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards* (Uniform Guidance), wherein certain types of expenditures are not allowable or are limited to reimbursement.

The Organization has elected not to use the 10-percent de minimis indirect cost rate as allowed under the Uniform Guidance.

UNITED WAY OF GREATER NASHUA, INC.
SCHEDULE OF FINDINGS AND QUESTIONED COSTS
SEPTEMBER 30, 2022

Section I – Summary of Auditors’ Results:

- A. Financial Statements:
 - a. Type of auditors’ report issued: *Unqualified*
 - b. Internal control over financial reporting:
 - i. *No material weakness identified*
 - ii. *No significant deficiencies reported*
 - c. *No matters of noncompliance material to the financial statements were noted*

- B. Federal Awards:
 - a. Internal control over major programs:
 - i. *No material weakness identified*
 - ii. *No significant deficiencies reported*
 - b. Type of auditors’ report issued on compliance for major programs: *Unqualified*
 - c. *No audit findings disclosed that are required to be reported in accordance with 2 CFR 200.516(a)*

- C. Identification of Major Programs:
 - a. *CFDA 93.434*
 - b. Federal Agency: *U.S. Department of Health and Human Services*
 - c. Federal Program: *Preschool Development Grants*
 - d. Dollar threshold to distinguish between type A and B programs: *\$750,000*
 - e. The auditee was *Not* qualified as low risk

Section II – Financial Statement Findings:

No findings

Section III – Federal Award Findings and Questioned Costs:

No findings

Section IV – Schedule of Prior Year Findings:

There was no single audit requirement in the prior year